



**NEW!!  
4 x Half  
Days**

# Elemental Leadership

for Managers & Business Owners

**Master the art of engaging with others to effectively influence and negotiate outcomes and successfully facilitate tension.**

It's not easy working under pressure with a diverse range of conflicting demands and interruptions.

As a leader or manager, it's easy to put others first and often hard to find time for ourselves. Taking the easy road usually ends up hard as sometimes we run aground ourselves, potentially creating more pressure and stress.

This training provides helpful tools and strategies for your team to lead the process of people-connection to create productive relationships quickly and easily while helping others to help themselves.

## Who should attend?

Managers, business owners and organisational leaders who want to lead by example and proactively generate trust and engagement that translates into personal success and organisational/business results.

**“What you do has far more impact than what you say.”**

- Stephen Covey

## Topics and learning outcomes.

This training has been specifically designed to support excellence in leading. Using the problem-ownership model as a core tool, it centres on tangible skills required to successfully create relationships and facilitate tension, to save you time and energy, Topics covered are:

- Understanding how we 'tick'
- The importance of knowing your outcome in any given situation.
- Managing me (*we think of it as putting our own oxygen mask on first*)
- Creating connection with anyone, anywhere, any time.
- Resolving disagreements in any situation *and* maintain rapport.
- Developing strategies and plans to produce win-win results.
- Influencing others to maintain relationships.

**2023 Dates:** Delivered as an in-house training at a time to suit your business/organisation.

**Time:** 9am – 1.15pm x 4 session (face-to-face)

8.30am – 1.15pm x 4 sessions (via Zoom)

**Venue:** Your place, or via Zoom

**Investment:** Contact Barbara for a quote.

**To register:** Phone or email Barbara: 021 434 778 or [barbara@mindmoves.nz](mailto:barbara@mindmoves.nz)



📞 021 434 778

✉ [barbara@mindmoves.nz](mailto:barbara@mindmoves.nz)

For testimonials, visit [www.mindmoves.nz](http://www.mindmoves.nz)

# What others have said about the Elemental Leadership Training

TESTIMONIALS

*"... Has opened my eyes. Clear & succinct material without too much fluff ... was great to sit down as a group & discuss strategies ... has improved our decision-making processes & our communication as a team ..."* – David Tocker, TMG, Whangarei

*"...delivery was awesome & easy to follow. Barbara was helpful when it came to understanding & participating ..."* – Leeanne Murray, TMG, Whangarei

*"... Presented in a clear and effective way ... has potential to be life changing. Was great how each tool was explained and followed up with examples, a story or a real-life situation ..."* – Kurt Douglas, Northland Scaffolding,

*"... Great course to improve yourself and your relationships ..."*  
– Carlin, Northland Scaffolding

*"... I got a lot of tools to work with and share with our team ... it's a game changer – you'll get more than you think out of it ..."* – Isaac, Northland Scaffolding,

*"... Gave us the key to unlock what was already in us ... very insightful with the tools we use every day, in everyday situations, be it at work or at home..."* – Stick, Northland Scaffolding,